

Structured Product Details

Name Buffered Return Optimization Securities linked to Russell 2000

Issue Size \$5.98 million Issue Price 13 Months Term **Annualized Coupon** 0.00%

Pricing Date March 28, 2012 Issue Date March 30, 2012 Valuation Date April 25, 2013 Maturity Date April 30, 2013

**HSBC** Issuer CDS Rate 55.44 bps 1.01% Swap Rate

Reference Asset the Russell 2000 Index

Initial Level 834.45 Dividend Rate 1.50% 25.99% Implied Volatility Delta1 0.48

Fair Price at Issue \$9.64 Realized Return 11.63%

CUSIP 40433K215 SEC Link www.sec.gov/Archives/edgar/ data/83246/000114420412018127/

v307753 424b2.htm

### Related Research

### Research Papers:

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- "What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.

# Buffered Return Optimization Securities linked to Russell 2000 Index

# Description

Report Prepared On: 07/30/13

HSBC issued \$5.98 million of Buffered Return Optimization Securities linked to Russell 2000 Index on March 30, 2012 at \$10 per note.

These notes are HSBC-branded Buffered PLUS securities that do not pay periodic coupons, but instead pay a single amount at maturity depending on the final level of the Russell 2000 Index.

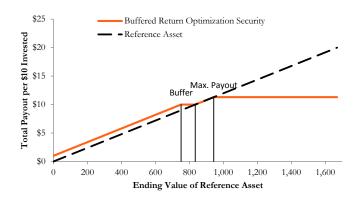
If on April 25, 2013 the Russell 2000 Index level is higher than 834.45, but lower than 943.35, the notes pay a return equal to the percentage increase in the Russell 2000 Index, up to a cap of 13.05%. If on April 25, 2013 the refe is below 834.45 but not below 751.01, investors receive \$10 face value per note. If the Russell 2000 Index level on April 25, 2013 is lower than 751.01, investors receive face value per note reduced by the amount the reference asset is below 751.01 as a percent of the initial level, 834.45.

### Valuation

This product can be valued as a combination of a note from HSBC, one short out-of-themoney put option, one long at-the-money call option, and one short out-of-the-money call option. For reasonable valuation inputs this note was worth \$9.64 when it was issued on March 30, 2012 because the value of the options investors gave HSBC plus the interest investors would have received on HSBC's straight debt was worth \$0.36 more than the options investors received from HSBC.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

### Payoff Curve at Maturity



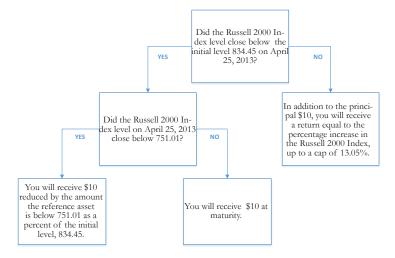
The payoff diagram shows the final payoff of this note given the Russell 2000 Index level (horizontal axis). For comparison, the dashed line shows the payoff if you invested in the Russell 2000 Index directly.

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### Principal Payback Table

The Russell 2000 Index	Note Payoff
0.00	\$1.00
83.45	\$2.00
166.89	\$3.00
250.34	\$4.00
333.78	\$5.00
417.23	\$6.00
500.67	\$7.00
584.12	\$8.00
667.56	\$9.00
751.01	\$10.00
834.45	\$10.00
917.90	\$11.00
1,001.34	\$11.31
1,084.79	\$11.31
1,168.23	\$11.31
1,251.68	\$11.31

### Maturity Payoff Diagram



The contingent payoffs of this Buffered Return Optimization Security.

# **Analysis**

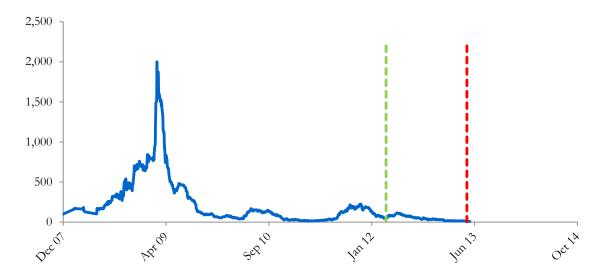
This Buffered Return Optimization Security pays investors the increase in the Russell 2000 Index capped at 13.05%, but if the Russell 2000 Index declines over the term of the note, investors will suffer losses equal to the percentage decline in the Russell 2000 Index. In addition, investors bear the credit risk of HSBC. Investors purchasing this Buffered Return Optimization Security effectively sell at-the-money put and out-of-the-money call options to HSBC, buy at-the-money call options, and a zero-coupon note from HSBC. This Buffered Return Optimization Security is fairly priced if and only if the market value of the options investors received from HSBC equals the market value of the options investors gave HSBC plus the interest investors would have received on HSBC's straight debt.

#### **HSBC's Stock Price**



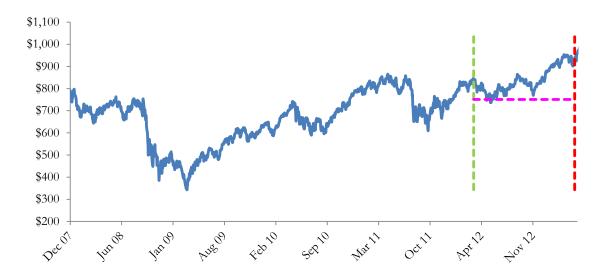
The graph above shows the adjusted closing price of the issuer HSBC for the past several years. The stock price of the issuer is an indication of the financial strength of HSBC. The adjusted price shown above incorporates any stock split, reverse stock split, etc.

## HSBC's CDS Rate



Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as HSBC. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of HSBC's debt, including outstanding Buffered Return Optimization Security. Fluctuations in HSBC's CDS rate impact the market value of the notes in the secondary market.

### The Russell 2000 Index Level

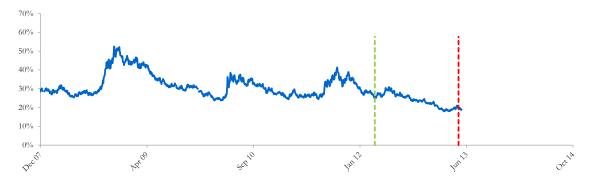


The graph above shows the historical levels of the Russell 2000 Index for the past several years. The final payoff of this note is determined by the Russell 2000 Index level at maturity. Higher fluctuations in the Russell 2000 Index level correspond to a greater uncertainty in the final payout of this Buffered Return Optimization Security.

### Realized Payoff

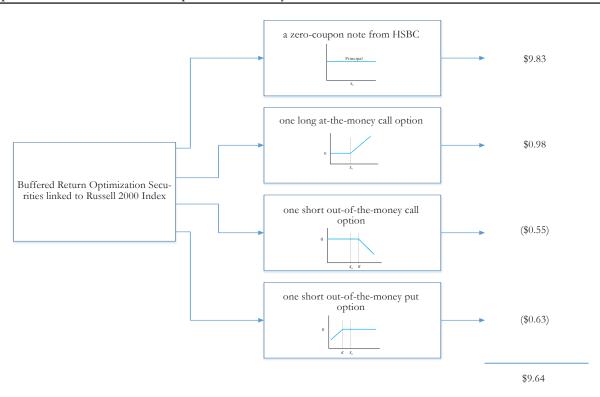
This note matured on April 30, 2013 and investors received \$11.27 per note.

### Reference Asset The Russell 2000 Index's Implied Volatility



The annualized implied volatility of the Russell 2000 Index on March 28, 2012 was 25.99%, meaning that options contracts on the Russell 2000 Index were trading at prices that reflect an expected annual volatility of 25.99%. The higher the implied volatility, the larger the expected fluctuations of the Russell 2000 Index level and of the Note's market value during the life of the Notes.

### Decomposition of this Buffered Return Optimization Security



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Buffered Return Optimization Security.

- 1. Delta measures the sensitivity of the price of the note to the the Russell 2000 Index level on March 28, 2012.

  2. CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.

  3. Fair price evaluation is based on the Black-Scholes model of the the Russell 2000 Index on March 28, 2012.

  4. Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.

  5. Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.