

# **Structured Product Details**

Name
Buffered Accelerated Market
Participation Securities linked to
iShares MSCI EAFE Index Fund

Pricing Date September 24, 2012 Issue Date September 27, 2012 Valuation Date March 24, 2014 Maturity Date March 27, 2014

 Issuer
 HSBC

 CDS Rate
 57.69 bps

 Swap Rate
 0.69%

Reference Asset iShares MSCI EAFE Index
Fund
Initial Level \$54.35
Dividend Rate 3.11%
Implied Volatility 22.10%
Delta¹ 0.58

Fair Price at Issue \$968.81

CUSIP 4042K13S0 SEC Link www.sec.gov/Archives/edgar/ data/83246/000114420412052974/ v746840\_424b2.htm

## Related Research

#### Research Papers:

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- 'What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.

Report Prepared On: 08/02/13

# Buffered Accelerated Market Participation Securities linked to iShares MSCI EAFE Index Fund

# Description

HSBC issued \$1.39 million of Buffered Accelerated Market Participation Securities linked to iShares MSCI EAFE Index Fund on September 27, 2012 at \$1,000 per note.

These notes are HSBC-branded Buffered PLUS securities that do not pay periodic coupons, but instead pay a single amount at maturity depending on the final level of iShares MSCI EAFE Index Fund.

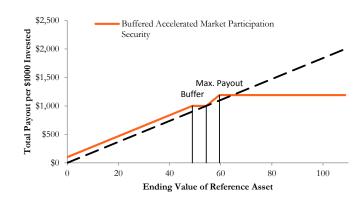
If on March 24, 2014 iShares MSCI EAFE Index Fund's share price is higher than \$54.35, but lower than \$59.51, the notes pay a return equal to the percentage increase in iShares MSCI EAFE Index Fund multiplied by 2.0, up to a cap of 19.00%. If on March 24, 2014 the refe is below \$54.35 but not below \$48.92, investors receive \$1,000 face value per note. If iShares MSCI EAFE Index Fund's share price on March 24, 2014 is lower than \$48.92, investors receive face value per note reduced by the amount the reference asset is below \$48.92 as a percent of the initial level, \$54.35.

# **Valuation**

This product can be valued as a combination of a note from HSBC, one short out-of-the-money put option, two long at-the-money call options, and two short out-of-the-money call options. For reasonable valuation inputs this note was worth \$968.81 when it was issued on September 27, 2012 because the value of the options investors gave HSBC plus the interest investors would have received on HSBC's straight debt was worth \$31.19 more than the options investors received from HSBC.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

#### Payoff Curve at Maturity



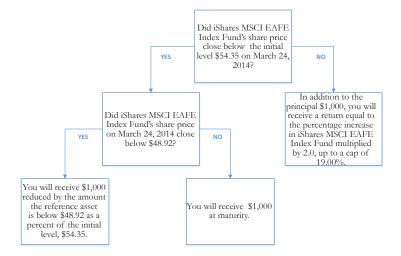
The payoff diagram shows the final payoff of this note given iShares MSCI EAFE Index Fund's share price (horizontal axis). For comparison, the dashed line shows the payoff if you invested in iShares MSCI EAFE Index Fund directly.

Tim Husson, Ph.D., Senior Financial Economist, SLCG (+1) 703.890.0743 TimHusson@slcg.com

#### Principal Payback Table

iShares MSCI EAFE Index Fund	Note Payoff
\$0.00	\$100.00
\$5.44	\$200.00
\$10.87	\$300.00
\$16.31	\$400.00
\$21.74	\$500.00
\$27.18	\$600.00
\$32.61	\$700.00
\$38.05	\$800.00
\$43.48	\$900.00
\$48.92	\$1,000.00
\$54.35	\$1,000.00
\$59.79	\$1,190.00
\$65.22	\$1,190.00
\$70.66	\$1,190.00
\$76.09	\$1,190.00
\$81.53	\$1,190.00

## Maturity Payoff Diagram

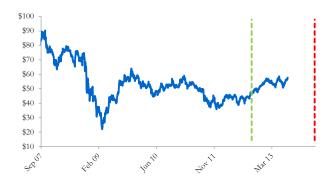


The contingent payoffs of this Buffered Accelerated Market Participation Security.

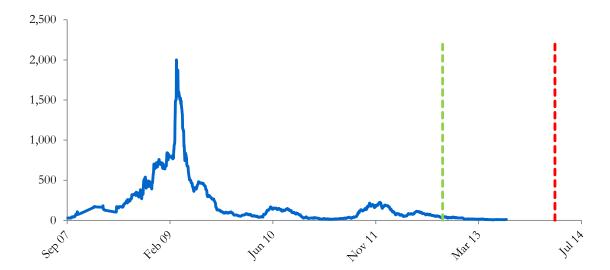
# **Analysis**

This Buffered Accelerated Market Participation Security pays investors the increase in iShares MSCI EAFE Index Fund multiplied by 2.0 capped at 19.00%, but if iShares MSCI EAFE Index Fund declines over the term of the note, investors will suffer losses equal to the percentage decline in iShares MSCI EAFE Index Fund. In addition, investors bear the credit risk of HSBC. Investors purchasing this Buffered Accelerated Market Participation Security effectively sell at-the-money put and out-of-the-money call options to HSBC, buy at-the-money call options, and a zero-coupon note from HSBC. This Buffered Accelerated Market Participation Security is fairly priced if and only if the market value of the options investors received from HSBC equals the market value of the options investors gave HSBC plus the interest investors would have received on HSBC's straight debt.

### **HSBC's Stock Price**

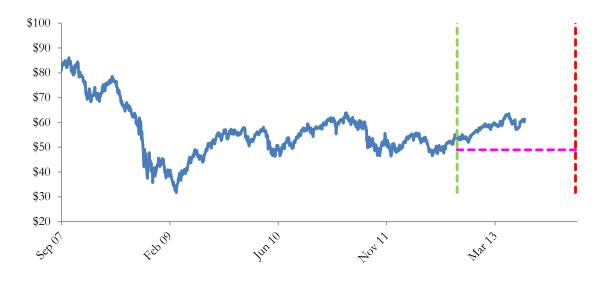


The graph above shows the adjusted closing price of the issuer HSBC for the past several years. The stock price of the issuer is an indication of the financial strength of HSBC. The adjusted price shown above incorporates any stock split, reverse stock split, etc.



Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as HSBC. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of HSBC's debt, including outstanding Buffered Accelerated Market Participation Security. Fluctuations in HSBC's CDS rate impact the market value of the notes in the secondary market.

#### iShares MSCI EAFE Index Fund's Share Price

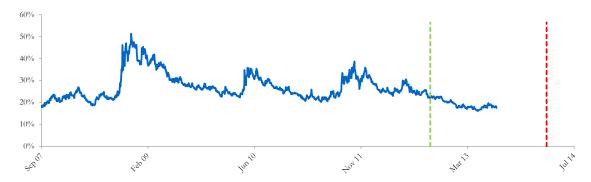


The graph above shows the historical levels of iShares MSCI EAFE Index Fund for the past several years. The final payoff of this note is determined by iShares MSCI EAFE Index Fund's share price at maturity. Higher fluctuations in iShares MSCI EAFE Index Fund's share price correspond to a greater uncertainty in the final payout of this Buffered Accelerated Market Participation Security.

### Realized Payoff

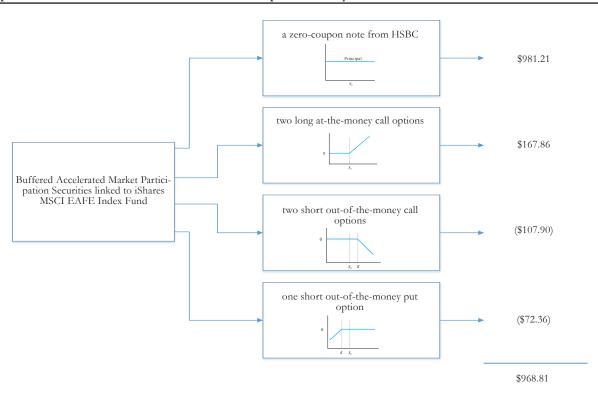
This product will mature on March 27, 2014.

## Reference Asset iShares MSCI EAFE Index Fund's Implied Volatility



The annualized implied volatility of iShares MSCI EAFE Index Fund on September 24, 2012 was 22.10%, meaning that options contracts on iShares MSCI EAFE Index Fund were trading at prices that reflect an expected annual volatility of 22.10%. The higher the implied volatility, the larger the expected fluctuations of iShares MSCI EAFE Index Fund's share price and of the Note's market value during the life of the Notes.

#### Decomposition of this Buffered Accelerated Market Participation Security



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Buffered Accelerated Market Participation Security.

- 1. Delta measures the sensitivity of the price of the note to the iShares MSCI EAFE Index Fund's share price on September 24, 2012.

  2. CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.

  3. Fair price evaluation is based on the Black-Scholes model of the iShares MSCI EAFE Index Fund on September 24, 2012.

  4. Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.

  5. Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.