

### **Structured Product Details**

Name Leveraged Buffered MSCI EAFE Index-Linked Notes linked to MSCI EAFE Index

Pricing Date November 9, 2012
Issue Date November 19, 2012
Valuation Date May 11, 2015
Maturity Date May 14, 2015

IssuerGoldman SachsCDS Rate131.03 bpsSwap Rate0.42%

Reference Asset the MSCI EAFE Index

 Initial Level
 1,498.43

 Dividend Rate
 3.66%

 Implied Volatility
 23.84%

 Delta¹
 0.73

Fair Price at Issue \$923.78

CUSIP 38147H411
SEC Link www.sec.gov/Archives/edgar/
data/886982/000119312512467601/
4441120d424b2.hm

Related Research

#### Research Papers:

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- "What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.

Report Prepared On: 08/02/13

# Leveraged Buffered MSCI EAFE Index-Linked Notes linked to MSCI EAFE Index

## Description

Goldman Sachs issued \$3.17 million of Leveraged Buffered MSCI EAFE Index-Linked Notes linked to MSCI EAFE Index on November 19, 2012 at \$1,000 per note.

These notes are Goldman Sachs-branded Buffered PLUS securities that do not pay periodic coupons, but instead pay a single amount at maturity depending on the final level of the MSCI EAFE Index.

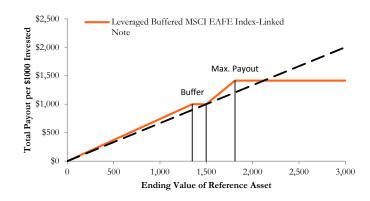
If on May 11, 2015 the MSCI EAFE Index level is higher than 1,498.43, but lower than 1,809.35, the notes pay a return equal to the percentage increase in the MSCI EAFE Index multiplied by 2.0, up to a cap of 41.50%. If on May 11, 2015 the refe is below 1,498.43 but not below 1348.59, investors receive \$1,000 face value per note. If the MSCI EAFE Index level on May 11, 2015 is lower than 1348.59, investors receive face value per note reduced by 1.11 times the amount the reference asset is below 1348.59 as a percent of the initial level, 1,498.43.

### **Valuation**

This product can be valued as a combination of a note from Goldman Sachs, 1.11 short out-of-the-money put options, two long at-the-money call options, and two short out-of-the-money call options. For reasonable valuation inputs this note was worth \$923.78 when it was issued on November 19, 2012 because the value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt was worth \$76.22 more than the options investors received from Goldman Sachs.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

### Payoff Curve at Maturity



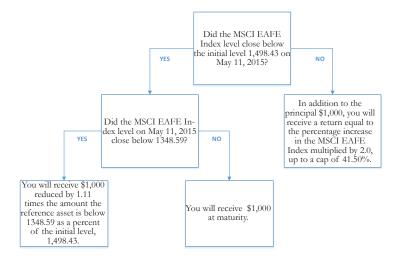
The payoff diagram shows the final payoff of this note given the MSCI EAFE Index level (borizontal axis). For comparison, the dashed line shows the payoff if you invested in the MSCI EAFE Index directly.

Tim Husson, Ph.D., Senior Financial Economist, SLCG (+1) 703.890.0743 TimHusson@slcg.com

### Principal Payback Table

The MSCI EAFE Index	Note Payoff
0.00	\$0.01
149.84	\$111.12
299.69	\$222.23
449.53	\$333.34
599.37	\$444.45
749.22	\$555.56
899.06	\$666.67
1,048.90	\$777.78
1,198.74	\$888.89
1,348.59	\$1,000.00
1,498.43	\$1,000.00
1,648.27	\$1,200.00
1,798.12	\$1,400.00
1,947.96	\$1,415.00
2,097.80	\$1,415.00
2,247.65	\$1,415.00

### Maturity Payoff Diagram

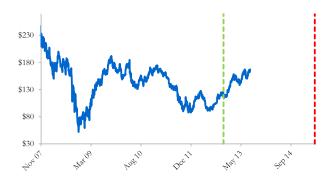


The contingent payoffs of this Leveraged Buffered MSCI EAFE Index-Linked Note.

## **Analysis**

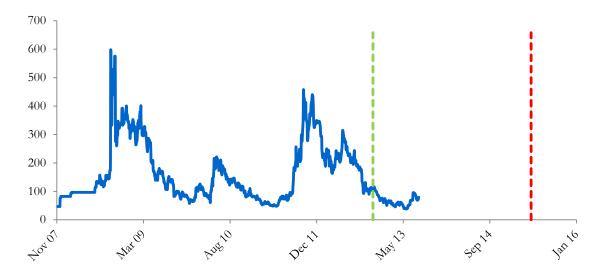
This Leveraged Buffered MSCI EAFE Index-Linked Note pays investors the increase in the MSCI EAFE Index multiplied by 2.0 capped at 41.50%, but if the MSCI EAFE Index declines over the term of the note, investors will suffer losses equal to the percentage decline in the MSCI EAFE Index. In addition, investors bear the credit risk of Goldman Sachs. Investors purchasing this Leveraged Buffered MSCI EAFE Index-Linked Note effectively sell at-the-money put and out-of-the-money call options to Goldman Sachs, buy at-the-money call options, and a zero-coupon note from Goldman Sachs. This Leveraged Buffered MSCI EAFE Index-Linked Note is fairly priced if and only if the market value of the options investors received from Goldman Sachs equals the market value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt.

## Goldman Sachs's Stock Price



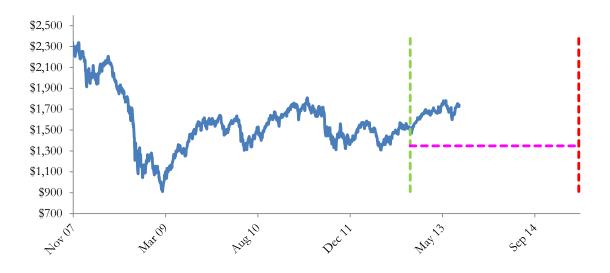
The graph above shows the adjusted closing price of the issuer Goldman Sachs for the past several years. The stock price of the issuer is an indication of the financial strength of Goldman Sachs. The adjusted price shown above incorporates any stock split, reverse stock split, etc.

## Goldman Sachs's CDS Rate



Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as Goldman Sachs. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of Goldman Sachs's debt, including outstanding Leveraged Buffered MSCI EAFE Index-Linked Note. Fluctuations in Goldman Sachs's CDS rate impact the market value of the notes in the secondary market.

### The MSCI EAFE Index Level

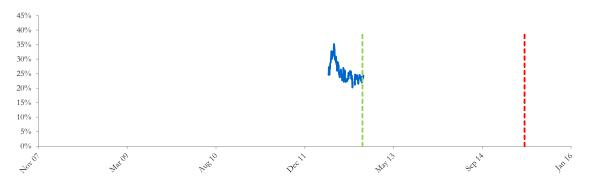


The graph above shows the historical levels of the MSCI EAFE Index for the past several years. The final payoff of this note is determined by the MSCI EAFE Index level at maturity. Higher fluctuations in the MSCI EAFE Index level correspond to a greater uncertainty in the final payout of this Leveraged Buffered MSCI EAFE Index-Linked Note.

### Realized Payoff

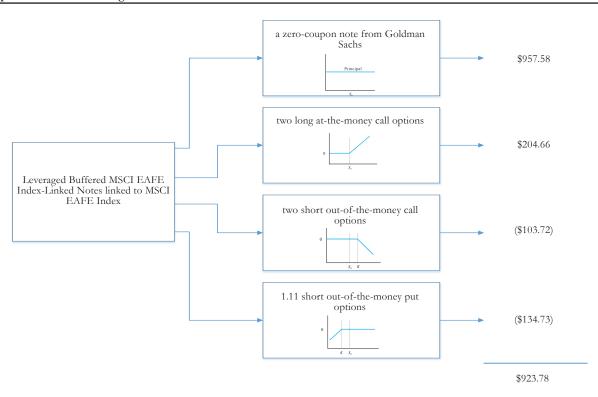
This product will mature on May 14, 2015.

### Reference Asset The MSCI EAFE Index's Implied Volatility



The annualized implied volatility of the MSCI EAFE Index on November 9, 2012 was 23.84%, meaning that options contracts on the MSCI EAFE Index were trading at prices that reflect an expected annual volatility of 23.84%. The higher the implied volatility, the larger the expected fluctuations of the MSCI EAFE Index level and of the Note's market value during the life of the Notes.

### Decomposition of this Leveraged Buffered MSCI EAFE Index-Linked Note



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Leveraged Buffered MSCI EAFE Index-Linked Note.

- 1. Delta measures the sensitivity of the price of the note to the the MSCI EAFE Index level on November 9, 2012.

  2. CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.

  3. Fair price evaluation is based on the Black-Scholes model of the the MSCI EAFE Index on November 9, 2012.

  4. Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.

  5. Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.