

# Structured Product Details

Name	Leveraged Index-Linked Notes linked to Russell 2000 Index	
Issue Size Issue Price Term Annualized Coup	\$2.05 million \$1,000 18 Months 0.00%	
Pricing Date Issue Date Valuation Date Maturity Date	April 12, 2012 April 19, 2012 October 14, 2013 October 21, 2013	
Issuer CDS Rate Swap Rate	Goldman Sachs 205.2 bps 0.81%	
Reference Asset	the Russell 2000 Index	
Initial Level Dividend Rate Implied Volat Delta <sup>1</sup>		
Fair Price at Issu	<b>se</b> \$924.66	
CUSIP SEC Link	38147A788 www.sec.gov/Archives/edgar/ data/886982/000119312512164759/ d335165d424b2.htm	

**Structured Products Research Report** 

Report Prepared On: 02/02/13

# Leveraged Index-Linked Notes linked to Russell 2000 Index

# Description

Goldman Sachs issued \$2.05 million of Leveraged Index-Linked Notes linked to Russell 2000 Index on April 19, 2012 at \$1,000 per note.

These notes are Goldman Sachs-branded PLUS securities that do not pay periodic coupons, but instead pay a single amount at maturity depending on the Russell 2000 Index level at maturity.

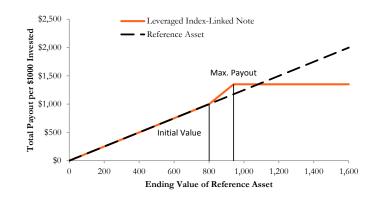
If the Russell 2000 Index level on October 14, 2013 is higher than 800.88, but lower than 941.03, the notes pay a return equal to the percentage increase in the Russell 2000 Index multiplied by 2.0. If on October 14, 2013 the Russell 2000 Index level is above the 941.03, the notes pay the maximum payout of \$1,350.00. If on October 14, 2013 the Russell 2000 Index level is below 800.88, investors receive the face value per note reduced by the percentage decline in the reference asset. The notes will pay nothing at maturity if the reference asset declines to zero.

# Valuation

This note can be valued as a combination of a note from Goldman Sachs, a short at-themoney put option, two long at-the-money call options, and two short out-of-the-money call options. The short at-the-money put option exposes investors to any decline in the Russell 2000 Index. The two short out-of-the-money call options has the strike price of 941.03, and limits the maximum return of the notes beyond the cap level. For reasonable valuation inputs this note was worth \$924.66 when it was issued on April 19, 2012 because the value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt was worth \$75.34 more than the call options investors received from Goldman Sachs.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

## Payoff Curve at Maturity



The payoff diagram shows the final payoff of this note given the Russell 2000 Index level (horizontal axis). For comparison, the dashed line shows the payoff if you invested in the Russell 2000 Index directly.

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# **Related Research**

### **Research Papers:**

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- "What TiVo and JP Morgan Teach Us about Re-verse Convertibles," June 2010.

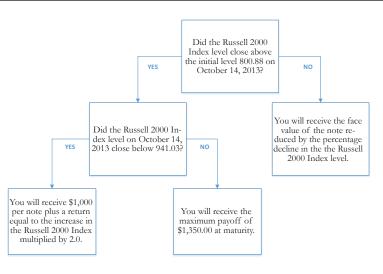
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### Principal Payback Table

The Russell 2000 Index	Note Payoff
0.00	\$0.00
80.09	\$100.00
160.18	\$200.00
240.26	\$300.00
320.35	\$400.00
400.44	\$500.00
480.53	\$600.00
560.62	\$700.00
640.70	\$800.00
720.79	\$900.00
800.88	\$1,000.00
880.97	\$1,200.00
961.06	\$1,350.00
1,041.14	\$1,350.00
1,121.23	\$1,350.00
1,201.32	\$1,350.00

#### Maturity Payoff Diagram

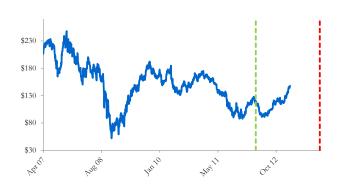


The contingent payoffs of this Leveraged Index-Linked Note.

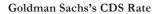
# Analysis

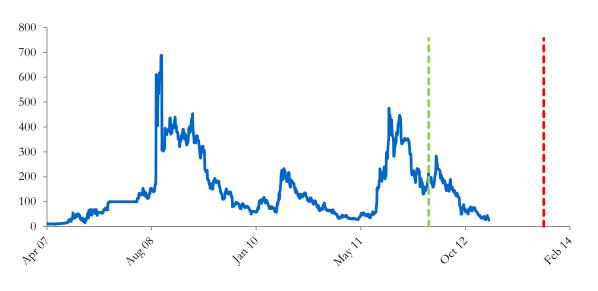
This Leveraged Index-Linked Note pays investors the increase in the Russell 2000 Index multiplied by 2.0 capped at 35.00%, but if the Russell 2000 Index declines over the term of the note, investors will suffer losses equal to the percentage decline in the Russell 2000 Index. In addition, investors bear the credit risk of Goldman Sachs. Investors purchasing this Leveraged Index-Linked Note effectively sell at-the-money put and out-of-the-money call options to Goldman Sachs. This Leveraged Index-Linked Note is fairly priced if and only if the market value of the options investors received from Goldman Sachs equals the market value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt.

#### **Goldman Sachs's Stock Price**

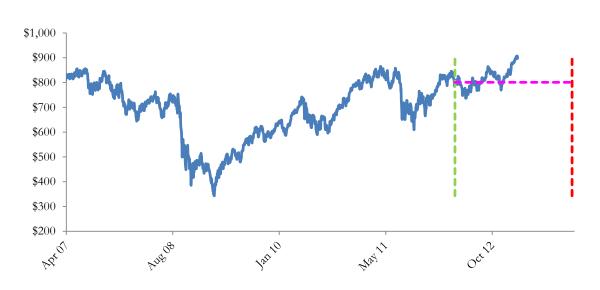


The graph above shows the adjusted closing price of the issuer Goldman Sachs for the past several years. The stock price of the issuer is an indication of the financial strength of Goldman Sachs. The adjusted price shown above incorporates any stock split, reverse stock split, etc.





Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as Goldman Sachs. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of Goldman Sachs's debt, including outstanding Leveraged Index-Linked Note. Fluctuations in Goldman Sachs's CDS rate impact the market value of the notes in the secondary market.



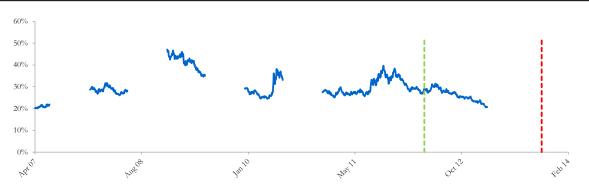
### The Russell 2000 Index Level

The graph above shows the historical levels of the Russell 2000 Index for the past several years. The final payoff of this note is determined by the Russell 2000 Index level at maturity. Higher fluctuations in the Russell 2000 Index level correspond to a greater uncertainty in the final payout of this Leveraged Index-Linked Note.

#### **Realized Payoff**

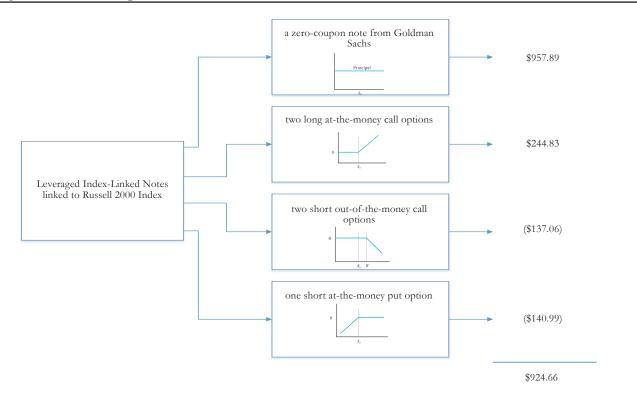
This product will mature on October 21, 2013.

### Reference Asset The Russell 2000 Index's Implied Volatility



The annualized implied volatility of the Russell 2000 Index on April 12, 2012 was 28.46%, meaning that options contracts on the Russell 2000 Index were trading at prices that reflect an expected annual volatility of 28.46%. The higher the implied volatility, the larger the expected fluctuations of the Russell 2000 Index level and of the Note's market value during the life of the Notes.

#### Decomposition of this Leveraged Index-Linked Note



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Leveraged Index-Linked Note.

- Delta measures the sensitivity of the price of the note to the the Russell 2000 Index level on April 12, 2012.
  CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.
  Fair price evaluation is based on the Black-Scholes model of the the Russell 2000 Index on April 12, 2012.
  Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.
  Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.

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