## Structured Products <br> Research Report

## Structured Product Details



## Related Research

## Research Papers:

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- "What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.


## Tim Husson, Ph.D.,

Senior Financial Economist, SLCG
(+1) 703.890.0743
TimHusson@slcg.com

## Buffered Equity Index-Linked Notes linked to S\&P 500 Index

## Description

Goldman Sachs issued $\$ 6.82$ million of Buffered Equity Index-Linked Notes linked to S\&P 500 Index on October 14, 2009 at $\$ 1,000$ per note.

These notes are Goldman Sachs-branded Buffered PLUS securities that do not pay periodic coupons, but instead pay a single amount at maturity depending on the final level of the S\&P 500 Index.

If on October 29, 2010 the S\&P 500 Index level is higher than 1,067.34, but lower than 1,222.10, the notes pay a return equal to the percentage increase in the S\&P 500 Index, up to a cap of $14.50 \%$. If on October 29, 2010 the refe is below $1,067.34$ but not below 960.61 , investors receive $\$ 1,000$ face value per note. If the S\&P 500 Index level on October 29, 2010 is lower than 960.61, investors receive face value per note reduced by 1.11 times the amount the reference asset is below 960.61 as a percent of the initial level, 1,067.34.

## Valuation

This product can be valued as a combination of a note from Goldman Sachs, 1.11 short out-of-the-money put options, one long at-the-money call option, and one short out-of-the-money call option. For reasonable valuation inputs this note was worth $\$ 953.62$ when it was issued on October 14, 2009 because the value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt was worth $\$ 46.38$ more than the options investors received from Goldman Sachs.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

## Payoff Curve at Maturity



The payoff diagram shows the final payoff of this note given the S\&P 500 Index level (horizontal axis). For comparison, the dashed line shows the payoff if you invested in the SeP 500 Index directly.

## Principal Payback Table

## The S\&P 500 Index $\quad$ Note Payoff

| 0.00 | $\$ 0.01$ |
| :---: | :---: |
| 106.73 | $\$ 111.12$ |
| 213.47 | $\$ 222.23$ |
| 320.20 | $\$ 333.34$ |
| 426.94 | $\$ 444.45$ |
| 533.67 | $\$ 555.56$ |
| 640.40 | $\$ 666.67$ |
| 747.14 | $\$ 777.78$ |
| 853.87 | $\$ 888.89$ |
| 960.61 | $\$ 1,000.00$ |
| $1,067.34$ | $\$ 1,000.00$ |
| $1,174.07$ | $\$ 1,100.00$ |
| $1,280.81$ | $\$ 1,145.00$ |
| $1,387.54$ | $\$ 1,145.00$ |
| $1,494.28$ | $\$ 1,145.00$ |
| $1,601.01$ | $\$ 1,145.00$ |

Maturity Payoff Diagram


The contingent payoffs of this Buffered Equity Index-Linked Note.

## Analysis

This Buffered Equity Index-Linked Note pays investors the increase in the S\&P 500 Index capped at $14.50 \%$, but if the S\&P 500 Index declines over the term of the note, investors will suffer losses equal to the percentage decline in the S\&P 500 Index. In addition, investors bear the credit risk of Goldman Sachs. Investors purchasing this Buffered Equity Index-Linked Note effectively sell at-the-money put and out-of-the-money call options to Goldman Sachs, buy at-the-money call options, and a zero-coupon note from Goldman Sachs. This Buffered Equity Index-Linked Note is fairly priced if and only if the market value of the options investors received from Goldman Sachs equals the market value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt.

Goldman Sachs's Stock Price


The graph above shows the adjusted closing price of the issuer Goldman Sachs for the past several years. The stock price of the issuer is an indication of the financial strength of Goldman Sachs. The adjusted price shown above incorporates any stock split, reverse stock split, etc.

## Goldman Sachs's CDS Rate



Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as Goldman Sachs. CDS rates are usually given in basis points (bps). One basis point equals $0.01 \%$. Higher CDS rates reflect higher percewed credit risk, bigher required yields, and therefore lower market value of Goldman Sachs's debt, including outstanding Buffered Equity Index-Linked Note. Fluctuations in Goldman Sachs's CDS rate impact the market value of the notes in the secondary market.

The S\&P 500 Index Level


The graph above shows the bistorical levels of the S\&P 500 Index for the past several years. The final payoff of this note is determined by the Sop 500 Index level at maturity. Higher fluctuations in the S\&P 500 Index level correspond to a greater uncertainty in the final payout of this Buffered Equity Index-Linked Note.

## Realized Payoff

This note matured on November 15, 2010 and investors received $\$ 1,108.61$ per note.

## Reference Asset The S\&P 500 Index's Implied Volatility



The annualized implied volatility of the SeP 500 Index on September 29, 2009 was $25.16 \%$, meaning that options contracts on the Serp 500 Index were trading at prices that reflect an expected annual volatility of $25.16 \%$. The bigher the implied volatility, the larger the expected fluctuations of the SerP 500 Index level and of the Note's market value during the life of the Notes.

## Decomposition of this Buffered Equity Index-Linked Note



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Buffered Equity IndexLinked Note.

1. Delta measures the sensitivity of the price of the note to the the S\&P 500 Index level on September 29, 2009.
2. CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points ( 1 basis point equals $0.01 \%$ ), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.
3. Fair price evaluation is based on the Black-Scholes model of the the S\&P 500 Index on September 29, 2009.
4. Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.
5. Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.
