

### Structured Product Details

| Name                | Leveraged Buffered S&P 100<br>Index-Linked Medium-Term<br>Notes             |
|---------------------|---|
| Issue Size          | \$12.20 million   |
| Issue Price         | \$1,000   |
| Term                | 42 Months   |
| Annualized Coup     | on 0.00%  |
| Pricing Date        | October 2, 2012   |
| Issue Date          | October 5, 2012   |
| Valuation Date      | April 4, 2016   |
| Maturity Date       | April 7, 2016   |
| Issuer              | Goldman Sachs   |
| CDS Rate            | 156.19 bps  |
| Swap Rate           | 0.51%   |
| Reference Asset     | the S&P 100 Index   |
| Initial Level       | 666.04  |
| Dividend Rate       | 2.05%   |
| Implied Volatil     | 20.79%  |
| Delta <sup>1</sup>  | 1   |
| Fair Price at Issue | \$986.49  |
| CUSIP<br>SEC Link   | 38143U7Q8<br>www.sec.gov/Archives/edgar/<br>data/886982/000119312512415148/ |

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Structured Products Research Report

Report Prepared On: 02/02/13

# Leveraged Buffered S&P 100 Index-Linked Medium-Term Notes

### Description

Goldman Sachs issued \$12.20 million of Leveraged Buffered S&P 100 Index-Linked Medium-Term Notes on October 5, 2012 at \$1,000 per note.

These notes are Goldman Sachs-branded Buffered PLUS securities that do not pay periodic coupons, but instead pay a single amount at maturity depending on the final level of the S&P 100 Index.

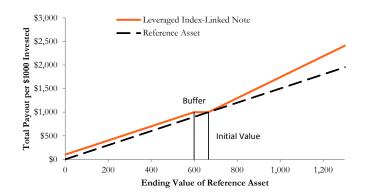
If on April 4, 2016 the S&P 100 Index level is higher than 666.04, the notes pay a return equal to the percentage increase in the S&P 100 Index multiplied by 1.48. If on April 4, 2016 the refe is below 666.04 but not below 599.44, investors receive \$1,000 face value per note. If the S&P 100 Index level on April 4, 2016 is lower than 599.44, investors receive face value per note reduced by the amount the reference asset is below 599.44 as a percent of the initial level, 666.04.

## Valuation

This product can be valued as a combination of a note from Goldman Sachs, one short out-of-the-money put option, and 1.48 long at-the-money call options. For reasonable valuation inputs this note was worth \$986.49 when it was issued on October 5, 2012 because the value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt was worth \$13.51 more than the options investors received from Goldman Sachs.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

#### Payoff Curve at Maturity



The payoff diagram shows the final payoff of this note given the S&P 100 Index level (horizontal axis). For comparison, the dashed line shows the payoff if you invested in the S&P 100 Index directly.

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#### **Related Research**

#### **Research Papers:**

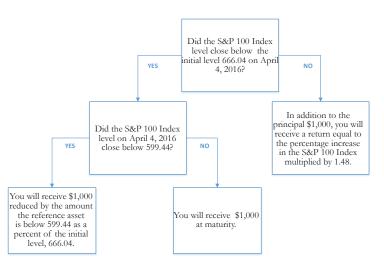
www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- *"Structured Products in the Aftermath of Lehman Brothers,"* November 2009.
- "What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.

#### Principal Payback Table

| The S&P 100 Index | Note Payoff |
|-------------------|-------------|
| 0.00              | \$100.00    |
| 66.60             | \$200.00    |
| 133.21            | \$300.00    |
| 199.81            | \$400.00    |
| 266.42            | \$500.00    |
| 333.02            | \$600.00    |
| 399.62            | \$700.00    |
| 466.23            | \$800.00    |
| 532.83            | \$900.00    |
| 599.44            | \$1,000.00  |
| 666.04            | \$1,000.00  |
| 732.64            | \$1,148.00  |
| 799.25            | \$1,296.00  |
| 865.85            | \$1,444.00  |
| 932.46            | \$1,592.00  |
| 999.06            | \$1,740.00  |

#### Maturity Payoff Diagram

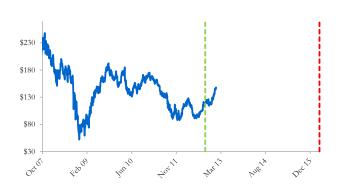


The contingent payoffs of this Leveraged Index-Linked Note.

### Analysis

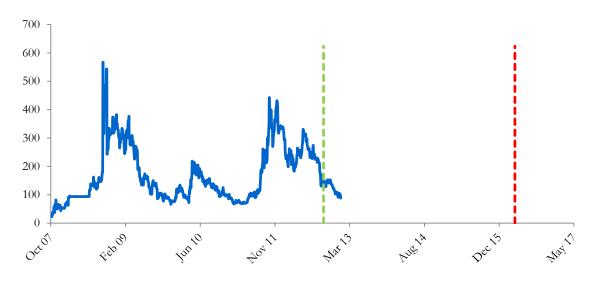
This Leveraged Index-Linked Note pays investors the increase in the S&P 100 Index multiplied by 1.48, but if the S&P 100 Index declines over the term of the note, investors will suffer losses equal to the percentage decline in the S&P 100 Index. In addition, investors bear the credit risk of Goldman Sachs. Investors purchasing this Leveraged Index-Linked Note effectively sell at-the-money put options to Goldman Sachs, buy at-the-money call options, and a zero-coupon note from Goldman Sachs. This Leveraged Index-Linked Note is fairly priced if and only if the market value of the options investors received from Goldman Sachs equals the market value of the options investors gave Goldman Sachs plus the interest investors would have received on Goldman Sachs's straight debt.

#### Goldman Sachs's Stock Price

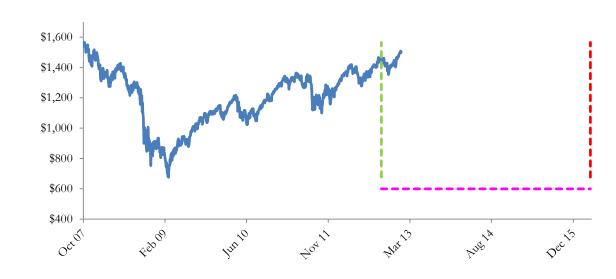


The graph above shows the adjusted closing price of the issuer Goldman Sachs for the past several years. The stock price of the issuer is an indication of the financial strength of Goldman Sachs. The adjusted price shown above incorporates any stock split, reverse stock split, etc.





Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as Goldman Sachs. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of Goldman Sachs's debt, including outstanding Leveraged Index-Linked Note. Fluctuations in Goldman Sachs's CDS rate impact the market value of the notes in the secondary market.



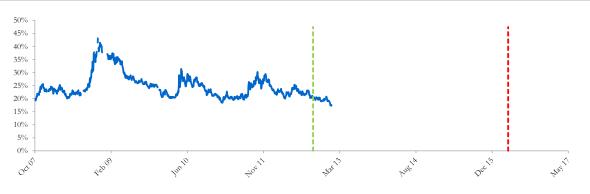
#### The S&P 100 Index Level

The graph above shows the historical levels of the S&P 100 Index for the past several years. The final payoff of this note is determined by the S&P 100 Index level at maturity. Higher fluctuations in the S&P 100 Index level correspond to a greater uncertainty in the final payout of this Leveraged Index-Linked Note.

#### **Realized Payoff**

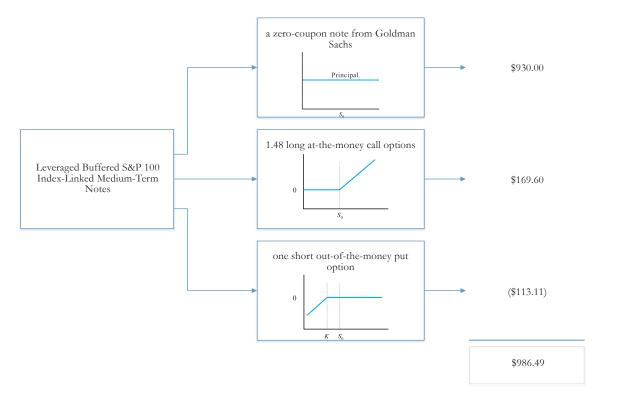
This product will mature on April 7, 2016.

#### Reference Asset The S&P 100 Index's Implied Volatility



The annualized implied volatility of the S&P 100 Index on October 2, 2012 was 20.79%, meaning that options contracts on the S&P 100 Index were trading at prices that reflect an expected annual volatility of 20.79%. The higher the implied volatility, the larger the expected fluctuations of the S&P 100 Index level and of the Note's market value during the life of the Notes.

#### Decomposition of this Leveraged Index-Linked Note



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Leveraged Index-Linked Note.

- Delta measures the sensitivity of the price of the note to the the S&P 100 Index level on October 2, 2012.
  CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.
  Fair price evaluation is based on the Black-Scholes model of the the S&P 100 Index on October 2, 2012.
  Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.
  Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.

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