

**Structured Product Details** 

Name Trigger Yield Optimization Notes linked to Comcast Corp.

Issue Size Issue Price \$20.64 Term 24 Months **Annualized Coupon** 8.15% **Pricing Date** August 12, 2011 Issue Date August 17, 2011 August 12, 2013 Valuation Date Maturity Date August 16, 2013 Deutsche Bank Issuer

CDS Rate 111.54 bps Swap Rate 0.44%

Comcast Corp.'s stock

Initial Level \$20.64
Trigger Price \$15.48
Conversion Price TBD
Dividend Rate 1.99%
Implied Volatility 35.55%
Delta¹ 0.44

Fair Price at Issue \$19.66

CUSIP 25154W316 SEC Link www.sec.gov/Archives/edgar/data/1159508/000119312511224089/d424b2.htm

## Related Research

Reference Asset

#### Research Papers:

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- "What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.

# Trigger Yield Optimization Notes linked to Comcast Corp.

# Description

Report Prepared On: 04/29/13

Deutsche Bank issued \$746,817 of Trigger Yield Optimization Notes linked to Comcast Corp. on August 17, 2011 at \$20.64 per note.

These notes are Deutsche Bank-branded single observation reverse convertibles. Single observation reverse convertibles pay periodic interest coupons and at maturity convert into shares of the reference security if the price of the reference security at the notes' maturity is below the trigger price determined when the notes were issued.

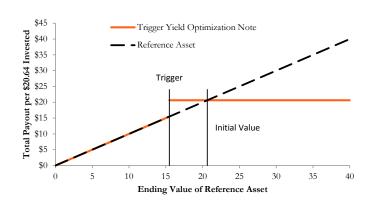
These 24-month notes pay monthly coupons at an annualized rate of 8.15%. In addition to the monthly coupons, on August 16, 2013 investors will receive the market value of one share of Comcast Corp.'s stock if on August 12, 2013 Comcast Corp.'s stock closes below \$15.48 (75% of Comcast Corp.'s stock price on August 12, 2011). Otherwise, investors will receive the \$20.64 face value per note.

## **Valuation**

This Deutsche Bank single observation reverse convertible linked to Comcast Corp.'s stock can be valued as a combination of a note from Deutsche Bank and a short European out-of-the-money cash-or-nothing binary put option, and a short European out-of-the-money put option on Comcast Corp.'s stock. For reasonable valuation inputs this note was worth \$19.66 per \$20.64 when it was issued on August 17, 2011 because investors were effectively being paid only \$2.68 for giving Deutsche Bank options which were worth \$3.66.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

## Payoff Curve at Maturity

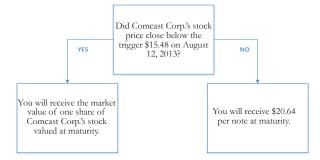


The payoff diagram shows the final payoff of this note given Comcast Corp.'s stock price (horizontal axis). For comparison, the dashed line shows the payoff if you invested in Comcast Corp.'s stock directly.

Mike Yan, Ph.D., Senior Financial Economist, SLCG (+1) 703.539.6780 MikeYan@slcg.com

## Maturity Payoff Diagram

| Comcast Corp.'s<br>Stock | Note Payoff |
|--------------------------|-------------|
| \$0.00                   | \$0.00      |
| \$2.06                   | \$2.06      |
| \$4.13                   | \$4.13      |
| \$6.19                   | \$6.19      |
| \$8.26                   | \$8.26      |
| \$10.32                  | \$10.32     |
| \$12.38                  | \$12.38     |
| \$14.45                  | \$14.45     |
| \$16.51                  | \$20.64     |
| \$18.58                  | \$20.64     |
| \$20.64                  | \$20.64     |
| \$22.70                  | \$20.64     |
| \$24.77                  | \$20.64     |
| \$26.83                  | \$20.64     |
| \$28.90                  | \$20.64     |
| \$30.96                  | \$20.64     |



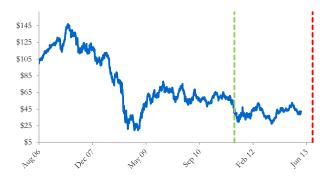
The contingent payoffs of this Trigger Yield Optimization Note.

# **Analysis**

This single observation reverse convertible's 8.15% coupon rate is higher than the yield Deutsche Bank paid on its straight debt but, in addition to Deutsche Bank's credit risk, investors bear the risk that they will receive shares of Comcast Corp's stock when those shares are worth substantially less than the face value of the note at maturity.

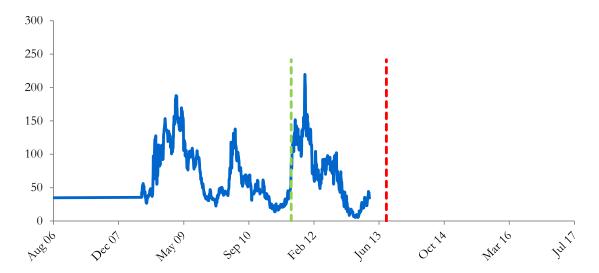
Investors purchasing these reverse convertibles effectively sell put options to Deutsche Bank and post the note's issue price as collateral to secure satisfaction of the investors' obligations under the option contracts. Deutsche Bank pays investors a "coupon" that is part payment for the put options and part interest on the investors' posted collateral. This reverse convertible is fairly priced if and only if the difference between the reverse convertible's "coupon rate" and interest paid on Deutsche Bank's straight debt equals the value of the put option investors are giving to Deutsche Bank. Whether this reverse convertible is suitable or not is identically equivalent to whether selling put options on the reference stock at the option premium being paid by Deutsche Bank was suitable for the investor.

## Deutsche Bank's Stock Price



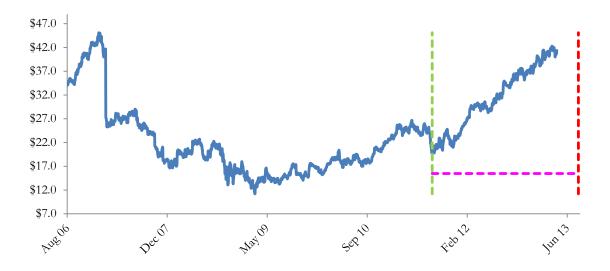
The graph above shows the adjusted closing price of the issuer Deutsche Bank for the past several years. The stock price of the issuer is an indication of the financial strength of Deutsche Bank. The adjusted price shown above incorporates any stock split, reverse stock split, etc.

## Deutsche Bank's CDS Rate



Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as Deutsche Bank. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of Deutsche Bank's debt, including outstanding Trigger Yield Optimization Note. Fluctuations in Deutsche Bank's CDS rate impact the market value of the notes in the secondary market.

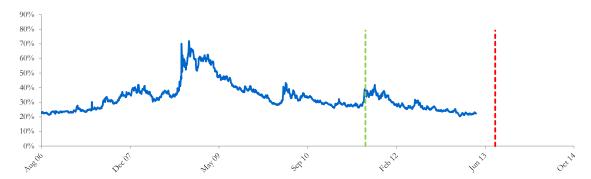
## Comcast Corp.'s Stock Price



The graph above shows the historical levels of Comcast Corp.'s stock for the past several years. The final payoff of this note is determined by Comcast Corp.'s stock price at maturity. Higher fluctuations in Comcast Corp.'s stock price correspond to a greater uncertainty in the final payout of this Trigger Yield Optimization Note.

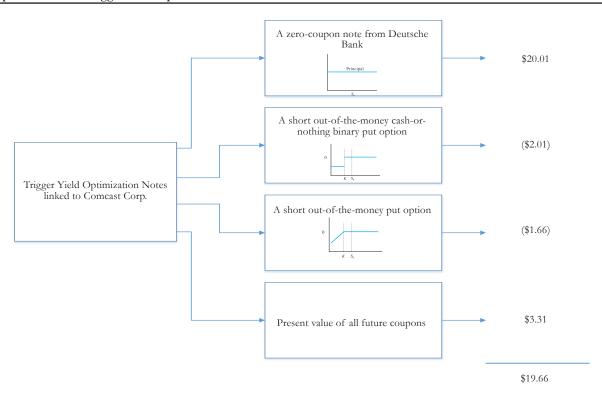
# Realized Payoff

This product will mature on August 16, 2013.



The annualized implied volatility of Comcast Corp.'s stock on August 12, 2011 was 35.55%, meaning that options contracts on Comcast Corp.'s stock were trading at prices that reflect an expected annual volatility of 35.55%. The higher the implied volatility, the larger the expected fluctuations of Comcast Corp.'s stock price and of the Note's market value during the life of the Notes.

#### Decomposition of this Trigger Yield Optimization Note



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Trigger Yield Optimization Note.

- 1. Delta measures the sensitivity of the price of the note to the Comcast Corp's stock price on August 12, 2011.
  2. CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.
  3. Fair price evaluation is based on the Black-Scholes model of the Comcast Corp's stock on August 12, 2011.
  4. Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.
  5. Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.